

• • SPEAKERS • •



Business Networking : The Dynamics and How Networking works for Small Businesses.

Meet Kimberly Tsoukalas - Network In Action (NIA)

For over two decades, Kimberly Tsoukalas has been connecting people and building relationships through her work and community involvement. When she heard about network In Action, she knew this was the role she had been preparing for her whole life ! NIA franchise is a professional, category exclusive, network group organization. The goal of NIA is to bring together like minded business people who can help refer, build, and support one another's businesses. It is her greatest joy to see her members grow, support one another, and succeed in their businesses. NIA even offers a Return On Investment on your membership. Kimberly has been building 5 dynamic groups since 2020. Her members are her clients, and she is committed to their success ! Kim was awarded NIA Top Gun in 2021 out of all 87 franchises in the nation for her production. She feels so blessed to love what she does !

www.networkinaction.com



Business Coaching For Success!!

Meet Trish Perry - HamonizeU

After decades in the corporate world, I began my coaching journey to help professionals create the success and happiness they deserve. Whether coaching professionals who have been thrown off course by a hardship, or organizations wanting more engagement and productivity with their employees, there is an adversity to work through. A core tenet of my coaching is "You are not your adversity."

My focus is on business problems that may get in the way of your success; how they impact your work and home life; and a plan to address these problems to be successful.

My goal is to help people achieve their goals, increase engagement, productivity, self-confidence and JOY every day!



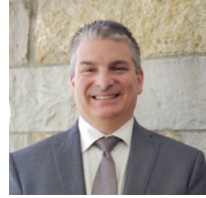
www.harmonizeu.com



• • SPEAKERS • •

Relationship Banking/Working with Community Partners.

Meet Chris Guarnera - My Credit Union



Chris Guarnera is Vice President of Commercial Services with MY Credit Union (MYCU) in Bloomington, Minnesota. He works with MYCU's commercial members in the areas of; financial literacy education, identifying business opportunities, financing, and lending. After a fourteen-year career in the restaurant/hospitality industry, Chris transitioned to commercial lending in 2007 with Premier Banks. Prior to his current role with MY Credit Union, Chris was part of the SBA department of Sunrise Banks as VP - SBA Lending, specializing in SBA 7(a) and Express loans. He graduated from the University of St. Thomas with a degree in Business Administration – Entrepreneurship. Chris enjoys volunteering within his community as well as spending time with his wife and two teenaged sons.

www.mymncu.org



Compliance , Business Income / Sales Tax Structure for Small Businesses.

Meet Allyson Casseday - State of Minnesota Dept of Revenue

Allyson is an experienced Program Administrator with a demonstrated history of working in the government administration industry. Skilled Strong professional with a bachelor's degree focused in Business Administration and Human Resources Management and Services from Saint Mary's University of Minnesota. works for the State of Minnesota Department of Revenue. She specialized in Compliance , Business Income / Sales Tax Structure for Small Businesses.

<https://www.revenue.state.mn.us/>



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Stopping your Competitors: The Importance of Protecting your Brands and Products.

Meet Allison Johnson - Alisson Johnson P.A.

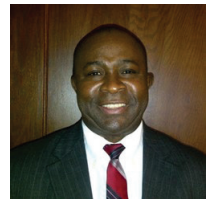
Allison Johnson is the owner and founder of Allison Johnson, P.A. She specializes in patent prosecution and opinion work, primarily in the fields of chemistry, scientific instruments, and mechanical products. With more than 20 years of specializing in patent law, I provide a focused approach to patent protection including counseling, prosecution, and clearance. My focus is on obtaining patents in the United States and worldwide for companies ranging in size from startups to Fortune 500. My clients are located in Minnesota and across the United States. I am dedicated to protecting the ideas and innovations that drive technology-based businesses.

www.ajiplaw.com



Cyber Security & Small Business Readiness

Meet Michael Udofot - UEI-Technology (a division of Udofot Enterprises, Inc.)



Michael Udofot holds the CEO and founder positions at UEITECHNOLOGY.COM., (a division of Udofot Enterprises, Inc). Michael is the author of "Factors Relating To Small Business Cyber-Attack Protection in the United State." His most current and published book is titled "Preventing Cyber-Attacks : Solutions For Small Businesses". He completed his doctoral degree in Organizational Leadership Management with Specialization in Information Systems Security and Technology Management at University of Phoenix. Michael is also a contributing researcher for ResearchGate, a global commercial social networking site for scientists and researchers to share papers, ask and answer questions, and find collaborators. He has co-authored journal article(s) on Cyber-attack protection and network systems security. He lectures globally on the importance of cyber-attack knowledge, proper protection that must address security risks in addition to business compliance and certifications. Michael is dynamic, engaging, and results focused professional. He spends more of his consulting time helping businesses secure better network systems given today's security concerns with cutting-edge technologies.

www.ueitechnology.com



• • SPEAKERS • •

The importance of business name registrations and appropriate business entities given compliance.

Meet Adam Hansen - Minnesota Office of the Secretary of State.



Adam is the Director of Business Services at the Minnesota Secretary of State Office. The Secretary of State's office provides information on business resources, business filing & certification, renewing or amending business filings, etc. Adam loves his job.

www.sos.state.mn.us

• • EVENT SCHEDULE • •

- 9:30 AM.....The opening Event Remarks
- 9:45 AM.....Adam Hansen
Director - Business Operations : Secretary of State Office
- 10:15 AM.....Allyson Casseday
Mn Dept. Of Revenue
- 11:00 AM.....Raffle Drawing
- 11:15 AM.....Trish Perry
Hamornized Coaching
- 12: 00 Noon.....Allison Johnson
Attorney - Patent & Trademark
- 12:30 PM.....Raffle Drawing
- 12:45 PM.....Chris Guarnera
VP My Credit Union - Minnesota
- 1:15 PM.....Michael Udofot
UEI Technology
- 1:30 PM.....Raffle Drawing
- 1:45 PM.....Kim Tsoukalas
Franchise Owner: NIA (Network-In-Action-Minnesota)



2:30 PM.....Exhibitors' Open Forum Contest Drawing

Open Forum Presentation - Exhibitors' Contest Starts.

Exhibitors are given the opportunity to enter this contest. Their products, services, or ideas will be presented to a Blue Ribbon Panel of Judges, consisting of veteran business leaders, who will select the most innovative winner from different categories at the Global Business Trade Fair EXPO 2022 Event. The winner will be recognized at the event and will get a chance to pitch his or her idea to the panel and receive a Certificate Award from the Global Business Trade Fair. One lucky business will enjoy the opportunity to be chosen as the "Innovative Winner".

4:00 PM.....Udofot Beer Tasting. (Must Show ID to proof legal drinking age)

5:00 PM.....Thank you & Farewell Note by Michael Udofot

6:30 PM.....Event Ends

• • EXHIBITORS • •

Minnesota Dept. of Revenue.....Booth 2
Allyson Casseday Compliance & Government - www.revenue.state.mn.us
[linkedin.com/in/allyson-casseday-390035163](https://www.linkedin.com/in/allyson-casseday-390035163)

NIA (Network In Action - Minnesota).....Booth 4
Kimberly Tsoukalas Network Marketing - www.networkinaction.com

Allison Johnson P. A.Booth 5
Allison Johnson Attorney – Patent & Trademark - www.ajjplaw.com

Harmonize Coaching.....Booth 3
Trish Perry Coaching Businesses for Success - www.harmonizeu.com

My Credit Union - Minnesota (MYCU).....Booth 6
Chris Guarnera Banking/Financial Contact - www.mymncu.org

DJ P. Realla.....Booth 7
Prentiss Jones Entertainment DJ for all occasions - mrpjones0076@gmail.com

The Website Guy.....Booth 14 & 15
Robert Shurtleff Creative Website Design - www.thewebsiteguy.biz

Konnektors Technologies Inc.Booth 12
Ronel Barcelo Digital and Social Media Marketing - www.konnektors.com

UEI-Technology.....Booth 10 & 11
Michelle Darden Cyber Security Compliance & Certification Company - www.ueitechnology.com

J Mayhew Marketing.....Booth 8 & 9
Jason Mayhew Marketing and Promotions - www.jmayhewmarketing.com

Udofot Beer & Beverage Company.....Booth 39
Benjamin Adoga Beer & Beverage Company - www.udofotbeer.com

Prairie Naturopathic Doctors.....Booth 45
Brianna Vick (612) 236-0002

- Summit Academy OIC.....Booth 44**
 Mercy Oyadare Empowered Individual Development - www.saoic.org
- Christie Lea Thompson P.A.Booth 13**
 Christie Lea Thompson Attorney- Family law - christielea21@gmail.com
- Christianson & Company Commercial Real Estate Services.....Booth 33**
 Nancy Flicek Real Estate - info@spaceavailablemn.com
- That's My Idea Marketing.....Booth 19**
 Dan Smits Digital Marketing - Dan@thatsmyideamarketing.com www.thatsmyideamarketing.com
- Growth Point Partnership.....Booth 20**
 Dan Smits Sr. Business Management Consultation Services - www.growthpointpartnership.com
- Shirleh Creations, LLC.Booth 21**
 Shirley Battaforyen International Products Merchant - www.shirlehcreations.com
- Impel Authority Solutions.....Booth 17**
 Daron Stenvold Sales & Marketing - www.impelprofits.com
- Continental Enterprises Twothousand, Inc.Booth 26**
 King Rudy Cogshell Arts & Design Creations - continentalenterprise2000@gmail.com
- Opulence Global.....Booth 18**
 Fatoun Ali Fashion, Personal Care & Health - fatounali02@gmail.com
- Sea Moss Life LLC.....Booth 16**
 Rukia Addi Growth & Retail Products - rabdi0gc@gmail.com
- Atlas Staffing Inc.....Booth 27**
 Oscar Vega Career Staffing Company - www.atlasstaffinginc.com
- Mad City Windows & Bath.....Booth 28 & 29**
 Ryan Schmucker Home Remodeling - www.madcitywindows.com
- Waste Cost Solutions.....Booth 24, 25, 37, & 36**
 Russell D'Anna Commercial Waste Management & Recycling - www.wastecostsolutions.com
- AE Consulting Services.....Booth 38**
 Asuquo Ekpenyong Business Management Services - asuquo@comcast.net
- Areca International.....Booth 23**
 Ceicilia Eshiett Office/Business Equipment Manufacturing & Supplier
- Pro-Tech Security & Leasing Company.....Booth 22**
 Innocent Eyoh Leasing & Logistics - arecainvestments@gmail.com
- StarCharlie.....Booth 32**
 Charles Emmons Premium Incentive Products - charlesemmons@hotmail.com
- Office of the MN. Secretary of State.....Booth 1**
 Adam Hansen Government - adam.hansen@state.mn.us